



CROSS ROADS HOUSE

New Directions for the Homeless

2020 Annual Report
(July 2019-June 2020)



*Partners Offering
On-Site Services*

Alcoholics and Narcotics Anonymous

COAST Transportation

Families First Health & Support Center
& Healthcare for the Homeless

Supportive Services for
Veteran Families (Harbor Homes)

New Hampshire Legal Assistance

Rockingham Community Action Asset
Development

Seacoast Area hair salons and barbers

Seacoast Mental Health Center

University of New Hampshire Cooperative
Extension Nutrition Connections and
Department of Social Work & Family Studies

Veterans Affairs Outreach

Wells Fargo (Ready to Work Program)

Mission Statement

At Cross Roads House:

*We protect men, women, and children of the Greater
Seacoast Area experiencing homelessness from exposure
and hunger.*

*We provide secure, transitional shelter for those seeking to
break the cycle of homelessness.*

*We support individuals and families by providing them
with the opportunity to move with dignity and purpose to
stable and decent housing.*

Cover Photo: Former Cross Roads House residents Aimee, Neveah, and Liberty, show some heart during a holiday portrait session held at the shelter last year. These three sisters, along with their mother and two brothers, moved to a home of their own in October. To read their story, or to keep up-to-date with Cross Roads House activities, visit our blog at www.crossroadshouse.org/news-events/.

Dear Friends,

When reflecting on this past fiscal year, our activities from July 2019 - February 2020 now feel overshadowed by the outbreak of COVID-19 in early 2020. As the virus began spreading in the United States, and in our community, Cross Roads House Board and Staff worked diligently to formulate a plan that could protect our vulnerable shelter population of men, women, and children, who were living in a congregate setting. The importance of everyone in the community having safe housing became critically clear as we were asked to follow the Governor's Stay at Home order. This highlighted the fact that there is a significant public health risk associated with being unsheltered, both for those experiencing homelessness, and the community at large.



Martha Stone, CRH Executive Director, and Ben St. Jean, CRH Board President

As an essential business, Cross Roads House remained open and operational 24/7, providing vital emergency shelter, at times for over 100 people. Our dedicated staff continued to work both at the shelter, and in some cases, remotely. It quickly became clear that our traditional shelter model and the way we delivered services would not meet CDC guidelines, so we altered nearly every aspect of our operations in some way. In order to provide adequate space for social distancing in our emergency dorm rooms, which could accommodate nearly two dozen individuals in bunkbeds, some residents were moved to rented motel rooms. Additionally, medical and behavioral health providers who previously met residents onsite transitioned to conducting telehealth appointments, and a multitude of safety protocols and precautions were implemented. You can read more about our pandemic response on page 6.

We have always relied on donors to provide both financial support and a variety of in-kind donations, as well as volunteers who prepared and served our dinner meal every night. With the suspension of onsite volunteer activities and donation drop off, we had to reinvent how we were going to meet the needs of our residents in a safe way. It was inspiring to witness the outpouring of generosity that occurred, as community members rose to the occasion, helping us even when their own needs were so great.

Perhaps our most significant financial hurdle of the fiscal year was the cancellation of our 18th Annual Benefit by the Sea fundraising gala, originally scheduled for May 2, 2020. Anticipated revenue for this event was in excess of \$400,000, which is nearly a third of our annual fundraising income. Like many nonprofits, we shifted to a virtual fundraising campaign to help us meet our financial goals. Between the generosity of our donors and COVID-19 related public and private grants, we are grateful to have finished the last year in a healthy financial position. Acknowledgement of donations begins on page 7 and our financial statement can be found on page 15.

As we navigate through a new fiscal year, our pandemic response is ongoing. Throughout these uncertain times, we will not lose focus on fulfilling our mission to provide families and individuals experiencing homelessness lifesaving emergency shelter, access to critical supportive services, and assistance securing permanent housing.

Despite the scarcity of affordable housing in the current rental market, we are proud to have helped 135 men, women, and children move to stable housing this past calendar year. To celebrate residents' lease signing and inspire other shelter residents, we began offering the opportunity to ring a brass bell with a symbolic key. Some of these celebratory bell ringing ceremonies can be seen on our Facebook page.

Thank you to our donors, volunteers, Board of Directors, staff, partner agencies, and government officials for your support over the past year. These efforts helped us protect and meet the needs of hundreds of men, women, and children in our community who were experiencing homelessness. We are grateful to you all for dedicating your time and resources to ensuring that those who seek assistance at Cross Roads House can move from homelessness to a home of their own.

Ben St. Jean, Board President

Martha Stone, Executive Director

Board of Directors

July 1, 2019-June 30, 2020

Ben St. Jean, *President*
Chuck Silva, *Vice President*
Bob Brown, *Treasurer*
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Michael Adams
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Chris Bellmare (*joined July 2020*)
Suzanne Bresette
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Shaun Mathews
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Gillian Tierney (*joined July 2020*)
Mary Lee Worboys

Senior Staff

Martha Stone
Executive Director

Sandra Beaudry
Program Director

Jill Carroll
Finance Director
(*August 17, 2020-Present*)

Susan Duchesney
Finance Director
(*through October 1, 2020*)

Jessica Parker
Development Director

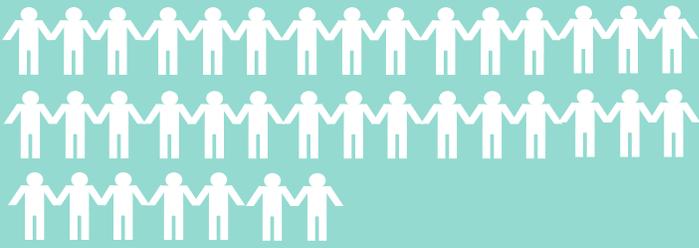
Contact Us

Cross Roads House
600 Lafayette Road
Portsmouth, NH 03801

Phone 603.436.2218
Fax 603.430.9217

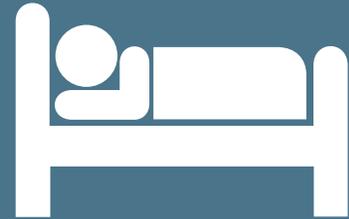
info@crossroadshouse.org
www.crossroadshouse.org

✦ In the Fiscal Year ending June 30, 2020:



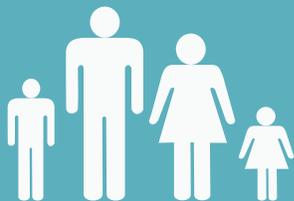
Cross Roads House provided 37,560 bed nights of shelter to 364 people.

Our emergency shelter for single adults operated **beyond our normal capacity 77%** of the year.



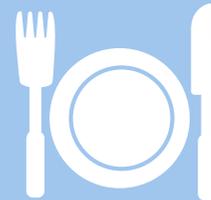
The average length of stay for all residents was **103 days**.

Of residents who stayed at the shelter 90 days or more, **87%** of all residents in all programs, including **92%** of families, moved to permanent housing.

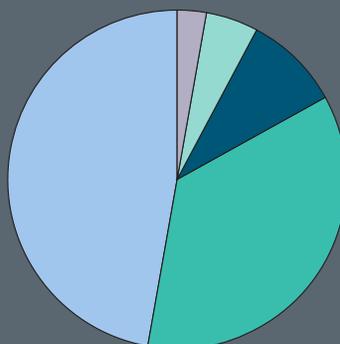


Cross Roads House provided shelter and supportive services to **27 families with 62 children**.

More than **21,000 meals** were served.



Cross Roads House assisted individuals and families from:



- Rockingham County, 47%
- Stafford County, 36%
- Other NH Counties, 9%
- Out of State, 5%
- Southern York County, ME, 3%

“This place saved my life.”

Twenty-four-year-old Jonathan says his struggles with depression began five years ago when his father passed away. “The downhill started after my dad passed five years ago. My dad was the guy you always go to for anything. Everything always ran through him.”

As Jonathan’s depression worsened, he sought help from family, friends, and medical professionals. Despite his efforts, he could not find his footing. “I needed medication and I didn’t know. I would do things impulsively. I was in and out of hospitals. I was put on medications that took time to work but I was let out of the hospital before they knew if it did. I was in a state of flux and I could barely keep a job. It’s hard to think about getting housing when you can’t even move two feet and you don’t have a stable platform to work off of.”

When he was admitted to Hampstead Hospital last year, Jonathan started on a new path. Staff there was able to find a medication that helped him, and his hospital social worker reached out to Cross Roads House to find him a place to stay when he was released.

“I didn’t know about Cross Roads so I was grateful for Hampstead reaching out to this place as a way of helping me get back on track. I’ve had a day or two in and out of other shelters. This place was more of an organization, where the other places were just a place to crash overnight. I thought it was going to be more of the same - just a place to crash then having to fend for myself when the morning came. The help here is a nice change of pace.”

Jonathan was very motivated to start over when he arrived at Cross Roads House in February 2020. He quickly met with his case manager, Julia, to begin mapping out a path to permanent housing. Within a couple of days, he had secured a job at Market Basket, where he has been working ever since. In mid-spring 2020, Jonathan was one of several Cross Roads House residents who moved from the shelter to a local hotel as part of our pandemic response plan. Jonathan continued to work and met regularly with Julia to continue his housing search.

“My case manager Julia has been the most influential person. Before



Jonathan shows off the keys to his first apartment.

I came here it seemed far-fetched to think about me ever having my own place. Having her in my corner really helped me to get over the hump from the bad times to the good times.”

Jonathan was thrilled when he found out that his hard work and perseverance had been worth it, and that he would be moving into his own apartment. “It seemed to happen almost overnight, because such a short time ago I was at the deep end [of my depression]. I’ve had jobs before that didn’t work out. I’ve had cars come and go. The idea of my first apartment is cool. I love the city of Portsmouth. It’s nice to be able to stay and be a beneficial resident of the city.”

Jonathan plans to continue working and living in Portsmouth. He is looking forward to visiting with family and spending time with them at the local parks and beaches. Jonathan feels like he is set up to be successful in this new chapter of his life. “I got a second chance at life. I was about to go down a dark road, through a dark time. I didn’t know where to turn. I was fortunate that this opportunity came up. I’m taking medicine now that I didn’t know I needed before. I have support from Cross Roads House, I have support at Seacoast Mental Health, I have work, I have a car, I have an apartment. I have that platform now I can launch myself from. This place saved my life.”



Pictured above are Jonathan and his case manager, Julia, on his last day at Cross Roads House.

Responding to Homelessness During Turbulent Times

For nearly 40 years, Cross Roads House has been providing emergency and transitional shelter to homeless men, women, and children in the NH Seacoast Area. We are open 24/7/365, ready to meet the immediate needs of families and individuals experiencing homelessness, and to provide them with the tools and guidance they need to successfully return to permanent housing.

At Cross Roads House, all residents have access to:

- Safe shelter
- Three meals a day
- Basic needs such as showers, laundry, phone, mail, and internet
- Supportive services that provide direction and support for returning to permanent housing including needs assessment, individualized case management, “Rent Ready” and “Ready to Work” seminar classes, and referrals to services throughout the community
- A wide variety of wrap-around services provided by partner agencies, including mental health and substance use disorders counseling, and primary medical care
- Post-shelter support to help maintain housing provided by Housing Stability Case Managers
- HUD Funded Permanent Supportive Housing (Housing First) Program
- Permanent rental housing in our Greenleaf Avenue facility for up to 12 individuals who previously experienced homelessness



Kitchen Coordinator Michael Jacobs works to prepare nutritious meals for residents.

In March 2020, our community was presented with previously unforeseen challenges related to the COVID-19 pandemic. Men, women, and children experiencing homelessness, whether sheltered or unsheltered, were facing dire circumstances. What could families and individuals do to keep themselves and the community safe if they did not have a home to go to? People experiencing homelessness are some of the most vulnerable to infectious disease and most at risk of developing severe illness. Many have gone without adequate medical care in years.

As an essential service provider, Cross Roads House undertook the daunting task of changing nearly every aspect of our service delivery, all while remaining open 24/7. It quickly became evident that in our shelter setting there was not adequate space to separate people, keeping six feet apart as the CDC recommends. Our residents were sleeping in dorms with up to 24 beds each, sharing bathroom spaces, and eating meals together in our crowded dining room. Most of our staff needed to work on-site to provide direct care to the people we serve.



Trudy, one of 135 Cross Roads House residents to move to stable housing last year, shows the keys to her new apartment.

To meet CDC guidelines and keep residents and staff safe, Cross Roads House implemented a pandemic response plan that includes:

- Decreasing the population of the shelter by leasing private motel rooms for those who are medically frail or working
- Implementing new cleaning and social distancing standards
- Instituting daily health screening and a mandatory mask wearing policy for all residents, staff, and visitors
- Offering weekly COVID-19 testing for all staff and residents
- Temporarily halting on-site volunteering
- Working with partner agencies to facilitate telehealth appointments
- Supporting the remote learning needs of our school age children
- Making extensive renovations to our building

Our community is safer, healthier, and more prosperous when we all have a place to call home. Throughout the pandemic, Cross Roads House has remained open, providing access to critical emergency shelter, assisting in finding stable housing, providing referrals to local agencies, and offering post-shelter case management support, all vital tools in helping people get back on their feet, and move from homelessness to a home of their own.

Members of the Leadership Giving Society are committed to making Cross Roads House one of their philanthropic priorities by contributing \$1,000.00 or more during our fiscal year. They provide vital financial stability and critical operating revenue that enables us to provide shelter and services to our residents.

The individuals and organizations listed below provided the foundation of support essential to our mission between July 1, 2019 - June 30, 2020.

\$40,000+

Anonymous

Thomas W. Haas Fund of the NH
Charitable Foundation
New Hampshire Charitable Foundation
Peggy Bell Foundation

\$20,000-\$39,999

Chapin Family Fund
Geoffrey Clark & Martha Fuller Clark
Karen & Gary DeStefano
The One Hundred Club
Lex Scourby
Ben & Andrea St. Jean
United Way of Massachusetts Bay &
Merrimack Valley
Jeannine & Scott Zeller

\$10,000-\$19,999

Bank of America Charitable Foundation
Richard Benefield & John Kunowski
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Three Sisters Foundation
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Womanaid of Greater Portsmouth

\$5,000-\$9,999

Albany International Corp.

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Judith Day & Raymond Miller
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The Fuller Foundation, Inc.
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K & K Moody Fund of the Maine Community
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Monica McCarthy
Ocean Properties Ltd.
Henry & Justine Pallatroni
Jeff Scott
Solomon Family Giving Fund
Mary Lee Worboys
YourCause, LLC

\$2,500-\$4,999

Richard & Lisa Ade
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Jeffrey & Margaret Balboni
Bank of America Matching Gifts
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Robert & Cynthia Bear
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Charities Aid Foundation of America
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The Guyton Group
Chick & Carol Hayden
Holy Trinity Lutheran Church
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Margaret Kennedy
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Charitable Foundation
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NH Charitable Foundation
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Charles Silva & Margaret Moran
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Joe & Susan St. Martin
Kevin & Lyn Swenson
Jenna Thomson
Truman Charitable Fund
The Tuthill Family Foundation
Unitil Corporation
Walmart Raymond Distribution Center #6030
CJ Wing

\$1,000-\$2,499

Michael Adams & Robin Tufts
Amica Companies Foundation
Mark Anderson

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John & Susan Battye
Gail & Tom Beamer
Siang Kiang Beswick
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Carole & Thomas Bunting
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D. A. Hamel Family Charitable Trust
Harrington Moving Storage LLC

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Horizon Foundation
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Alexis Mason & John Clymer
William & Susan McCarthy
Mary Jo McCauley
Michael McGill
Paul and Priscilla McInnis Giving Fund
McLane Middleton - Portsmouth
Medtronic
Francoise & Jochen Meissner
Anne & Robert Miller
David Montgomery
Haley Montgomery
Scott Muse
Shiva & Elizabeth Nanda
National Life Group Foundation
New Castle Congregational Church
New Hampshire Center for Nonprofits
The New York Community Trust
North Church of Portsmouth
Novartis
Origin Micro, Inc.
Lilianne & Henry Ouimet
Piscataqua Savings Bank
Bruce Plotkin & Valorie Fanger
Portsmouth Elk's
Henry Quillen
Daniel Reilly
Ted & Chris Ristaino
JoAnn Rohde & Anthony McManus

Raphael & Keriann Roman
Rotary Club of Portsmouth
Jose & Tracey Roy
Morgan & Tara Rutman
Sean Tracey Associates
Charlie & Kimberly Seefried
Irene Shellock
John Simas & Karen Hamel Simas
Zachary & Nancy Slater
John Small & Philip Marcus
Christopher Smith
Margaret Sofio
Sorenson Charitable Fund
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Theodore M. Stiles & Joan H. Boyd
Martha & Eric Stone
Elisabeth Bartlett Sturges
William & Eileen Sutherland
John F. Swope Fund
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Les & Sharon Thagard
Bev & Matt Tilley
Charlie & Kelly Turner
Twin Chimneys, LLC
Deborah Twombly & Drew Sunstein
Robert Unger
United Way of Rhode Island
Peter & Lee Vandermark
Vigilant Capital Management, LLC
Daniel & Karen Waintroob
Watson Charitable Fund
Wells Fargo Foundation
WellSense Health Plan
Edwin West
Winthrop Family Fund
Tara Wright
James & Marsha Zavez

Thank you to all of our donors and supporters throughout the year.
 Cross Roads House could not provide shelter and services without your generosity.

The following is a list of individuals, businesses, foundations, and religious and civic organizations who have generously contributed \$100.00 or more to Cross Roads House between July 1, 2019 and June 30, 2020.

\$500 - \$999

Houssam Aboukhater
 Carol Allen
 Timothy Allison
 Dave & Catherine Anderson
 Louise & Jacques Aquillon
 James Beal
 Sherri & George Becker
 Boat House, LLC
 Joseph & Lucy Boyle
 Joshua Bresette
 Bright Funds Foundation
 Brit Bits
 Elizabeth Bunker
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 Frederick R. Calcinari
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 Roger C. Carter Jr.
 The Children's Garden Preschool
 Christ Church
 Sharon Churchill
 ConvenientMD
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 D.D. Cook Builders, Inc.
 Barbara & Jeff Diefendorf
 Drummond Woodsum
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 Dupont's Service Center
 Mary Christine Dwyer
 Edgewater Beach Resort
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 Seth Farmer
 FatFace
 First Baptist Church of Hampton Falls
 First Unitarian Society of Exeter
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 Jessica & Kevin Parker
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 Hetz & Sandra Wochholz
 Thomas & Danielle Worboys
 Bethany Yeaton

\$250 - \$499

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 Karen Andronaco
 Anonymous
 Jill Areson-Perkins
 Fred & Judy Ashenden
 Atkinson Congregational Church
 Patricia A. Bacon
 Michael & Julie Bean
 Margaret Benton

Barbra Bertrand
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 Gary Blake
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Skinny Towel and Washcloth Co.
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Geoff & Terri Spitzer
St. Andrews By The Sea
Mica & Holly Stark
Alison & Van Sweatt
Barbara Sweet
Donna & Ed Theobald
Michael Thiel & Gail Richard
Peter & Jane Torrey
David & Linda Underhill
United Methodist Women-Hampton
United Way of Greater Portland
Granite United Way
Ricky D. Vander Woude
Raymond & Joan Weaving
Wells Fargo Advisors, LLC
Adam Whipple
David & Belinda White
Wood Brothers Moving & Storage LLC
Al & Erin Yezbick
David & Monica Young
Heidi Zeras

\$100 - \$249

George & Kathryn Allen
Sue & David Allen
AmazonSmile Foundation
Peter & Marianne Anastasia
Malcolm Andrews
Richard Antal
Appledore Family Medicine
Appledore Medical Group
William & Elizabeth Arcieri
Susan & Richard Arnold
Ellen A. Arrigoni
Christopher & Alex Auty
Thomas & Corinne Baker
John Balz
Nicole Bandera
Mabelle Barnette
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Sally Baybutt
Sam Beam
Kathy Bean & David Nylund
Sarah Beaudoin
Walter & Carolyn Beaulieu
Chris & Meg Bentley

James & Nancy Bergeron
Skip & Donna Berry
Sandra Bixby
Michael & Kathy Blais
Patti Blanchette
Anthony Blenkinsop & Jessica Ritzo
BMS Matching Gift Program
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Ellen & James Bolton
John & Nina Bottomley
Ronald Bourgeault
Rebecca Bowers
Rita Bowlby
Jeffrey A. Brann
Joyce Breault
Drew & Joan Breen
Joseph & Nancy Breen
Chas Brightman
Don & Mary Jo Briselden
Stacy & Bryan Brown
Janet & James Bruce
William & Audrey Brunet
Edward J. Buckley
Susan Bunting
Jean Burbank
Patricia A. Cabrera
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Atinuke Cahill
Patricia Campano
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Daniel & Joyce Cappello
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Tammie & Fran Carney
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Amanda Chase
CHI Engineering Services, Inc.
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David Cohen & Doreen MacGillis
Robert Cohen
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David Couture
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Joseph Darling

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Michelle Dionetti
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Cynthia Drake
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Madelyn Duzinski
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Tyler & Patricia Edwards
Gwendolyn English & Henry Ferrell
Richard Erickson
Michael Evans
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Larry & Claire Feldman
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Cynthia Fenneman & Peter Braddock
Carolann & Bruce Fenton
Michael & Linda Ferrara
C. Fetter & J. Diener Charitable Fund
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David & Paulann Finucane
Linda Finucane
Dan Fish
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Joanne Foster
Dietrich & Marie Frank
Gregory Franklin
Roger & Rose Gagne
Alison Gardner
Geraldine Gerbereux
Benjamin & Mary Louise Gerkin
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Elizabeth Gilbert & Ned Loughlin
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Good Today
Georgine Gori
Virginia Gowen
Grantham, Mayo, Van Otterloo &
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 Louise Hirshberg
 Hirshberg Family Fund
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Sloan Wilson & Marcia Van Dyke
Nancy & Elliot Winograd

Wilfred Wollheim & Maria
Niswonger
John Wright
Michelle & Gary Wright
Sarah Wrightsman

Jackie Yang
Lia Yanis
Lawrence Yerdon
Christopher Yonker
Darren K. Young

Tribute Gifts

In honor of:

Erin Bassegio

Kara Brown

Jude Blake

Anonymous

Linda Clarke

Susan & Larry Lonas

Andrew Coulter

Janet S. Geremia

Mary Jo McCauley

Cross Roads House Employees

Barbara Deuell & Peter Whitman

Portsmouth City Councilor and

Veteran Josh Denton

Signature Escrow & Title Services

Joan & David Desgroseilliers

Noah Sennott

Denis Dillon

Jude Blake

Christina Dubin

Rebecca Seskind

Amy Dutton

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Katie Moody & Ken Ernstoff

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Barry Krieger & Alice Passer

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Margaret Fitzgerald

Richard Fitzgerald

Mary Flanagan

Valerie R. Shelton & Diane R. Morin

Joyce Fudge

Valerie & Gary Fagin

Stephanie George

Tess George

Beverly Giblin

Erin Giblin

Leadership Seacoast

Class of 2019

Kelly DeCourcy

Alice K. Mansfield

Douglas Mansfield

Jody Milliman

Carol Milliman

Mary Ellen Webb

Vanda Moore

Olyce Moore

Irene Shellock

MPCA Traditional

Irish Boiled Dinner

Laura Mills

Dr. and Mrs. James T. Reilly

Mary & David Potter

Jane Reynolds

Kathy & Jon Ross

Gabriel Roberts-Diaz's Birthday

Mason Holland

Jessica Minghella

JoAnn Rohde

Dupont's Service Center

Elaine S.

Deb & Peter Hayden

Peter & Joan Schaeffer

Susan Schaeffer

Deirdre Segerson

Brendan Joosten

Ben and Andrea St. Jean

Rachel Kurshan

Martha Stone's 15th Year at

Cross Roads House

Michael Adams & Robin Tufts

Timothy Allison

Suzanne Bresette & Donald Gould

Bob & Gail Brown

Eric & Heather Campbell

Ken & Helen Cohen

Denis & Beth Dillon

Kathryn & Mitchell Drew

Steve & Karen Goddard

Vivan & Esther Martindale

Shaun & Kathleen Mathews

Vanda & John Moore

Lex Scourby

Charles Silva & Margaret Moran

Ben & Andrea St. Jean

Mary Lee Worboys

Lorraine Stuart

Harmony Homes By The Bay

Anne Stuart

Michael Surette

Tami Mallett

Ed Theobald

Donna Theobald

Jean Thompson

Savannah Lavoie

Matthew Vaillancourt

Theresa Bartlett

Mara Veverbrants Perry

Mark Trafton

Molly Weidman's Birthday

Brianna Gleason

Nikki & Chuck Raye

In memory of:

Mrs. Hall Adams

The Brown Family

Katlyn Alix

Anonymous

Paul R. Beswick

Beswick Engineering Company

Abraham Burtman

Abraham Burtman Charity Trust

Twin Daughters Abiola &

Olukemi Cahill

Atinuke Cahill

Chris Cournoyer, Beloved Nephew

Judy & James Seager

John A. Crossen

David & Paulann Finucane

Linda Finucane

Jacqueline Dow

George Dow

Valerie Duhig

Leigh Kenworthy

Barbara Estey

Gregory Estey

Jeremy Gadoury

Albert Mattin

David L. Gray

Janet & James Bruce

Mike Lake

Jacqueline Loucks

Dale Hardin

Patricia Campbell

Charles & Laura Matthews

William Hoffman

Arlene Friel

Helen Hoffman

In memory of:

Trisha Kish
Kathleen Gallant
Noah Malarte Feldman
Larry & Claire Feldman

Janet Manuel
Jessica Cox & Lawrence McGondel

James W. McCarthy
Monica McCarthy

Geraldine Palmer
Vicki & William Walters

Jack & June Remignanti
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Barbara & Richard Bell
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John McDonough
Portsmouth High School
Ted & Mary Robbins
Richard & Elaine Wilder

Richard Sargent
Anonymous

Richard Douglas Schubart
Caren Nelson Schubart

R. Fred Siegenthaler
Ruth Siegenthaler

Louise Testa
Patricia A. McNamara

George Tilton
Gale Brown & Nancy Grigor
Nancy Hansen
Margaret Tilton & Robert Leatherbee

Kenneth Warwick Nelson
Caren Nelson Schubart

Wyatt Wellman Hood
Anne Leonard

*Tuskegee Airman Leon 'Smokey'
Williams*
Alexis Mason & John Clymer

Brian Wilson
Paula Wilson

John M. Winston
Patricia & Jan Dalina
Edgewater Beach Resort
Frank & Anna Marie Iati
Anthony Iati
Matthew 25 Fund
Marcia Svetkey
Phyllis & Sidney White

Roger D. Worboys
Jerry & Mary Anne Gorman
Shiva & Elizabeth Nanda

Legacy Society

Through a provision in their will, trust, or other charitable vehicle, members of the Cross Roads House Legacy Society make a commitment to our mission to assist the homeless in our community with shelter, food, supportive services, and the life skills needed to transition into stable and independent housing.



Beth and Denis Dillon at the 2019 Cross Roads House Benefit by the Sea.

Cross Roads House Board Member Denis Dillon is a member of the Leadership Society, the Legacy Society, and sits on both the Development and Governance Committees of the Board of Directors. He has always believed in the value of helping those in need. "From an early age my parents instilled in me the idea of giving back to our community. Being involved with Cross Roads House allows me to give back to my community in a very meaningful way, by supporting an organization dedicated to providing basic human needs to families and individuals with nowhere else to turn."

Denis knows how vital support in the form of an estate gift or bequest is for agencies like Cross Roads House. "I am an attorney and my practice is focused on helping people plan for what happens with their assets at the end of their life, including charitable giving. I like to think this gift will allow me to continue making a difference for the homeless in our community after I die. Ultimately homelessness is a life and death issue. By providing shelter, basic needs, and a path to permanent housing, Cross Roads House is offering people without a home not just the means to go on, but also the opportunity to thrive in a home of their own."

To learn more about the Legacy Society, contact Martha Stone at 603.436.2218 or m.stone@crossroadshouse.org

Cross Roads House Legacy Society Members

Jude Blake
Anthony Coddling
Denis & Beth Dillon
Mitchell & Kathryn Gill Drew
Ken Ernstoff & Kate Moody
Wes Gardner
Mark & Julie Geller
Beverly Giblin
Dodi & Joe Guyton
Nancy Jackson
Judy Marsh
Steven McHugh
Ted & Mary Robbins
Caryl Sawtelle
Lex Scourby
Deborah Shelton
Martha Stone
Dave & Dana Van Patten
Mary Lee Worboys

Every effort has been made to recognize our many financial supporters in the appropriate categories. Please notify us if an omission or error has been made and accept our sincere apologies.

Benefit by the Sea Sponsors

Due to the COVID-19 pandemic, Cross Roads House was unable to host its 18th Annual Benefit by the Sea gala fundraiser on May 2, 2020. This is the shelter's only fundraising event each year, and proceeds usually account for 1/3rd of the funds which need to be raised. We were overwhelmed by the generosity of the community, who stepped up to help us fill the gap by sponsoring or donating to our Benefit by the Sea online end-of-fiscal-year campaign in June 2020. This generous support, coupled with additional fundraising, helped us to not only meet, but to exceed our annual goals. In a year with increased expenses, this was vital.

A special thank you to the generous Benefit by the Sea online end-of-fiscal-year campaign sponsors, listed below. We are so grateful for your support during these trying times!

Benefactor

Gary & Karen Destefano



THE ONEHUNDRED CLUB

Platinum

Lex Scourby

Gold



Chis Bellmare



Ed & Fran Mallon

Ben & Andrea St. Jean



Mary Lee Worboys

Silver



Richard & Lisa Ade

Bob & Gail Brown

Steve & Karen Goddard

Chick & Carol Hayden

Vanda & John Moore

Joe & Sue St. Martin

Chuck Silva & Margaret Moran

Kevin & Lyn Swenson

Bronze



VIGILANT Capital Management, LLC



Mike Adams & Robin Tufts

Donnajean Ahigian & Jeff Gordon

Suzanne Bresette & Donald Gould

Ken & Helen Cohen

Kathryn & Mitch Drew

Pauline Elkin

Wes Gardner

JoAnn Rohde & Tony McManus

John Small & Philip Marcus

Eric & Martha Stone

In Kind



AUDITED FINANCIAL RESULTS

Fiscal Year End June 30, 2020

REVENUES

Private Contributions & Grants	\$1,439,937
Government Grants	\$1,208,098
Other Revenue	\$ 144,549
*TOTAL OPERATING REVENUES	\$2,792,584

EXPENSES

Program Services	\$1,554,128
General & Administration	\$ 477,853
Fundraising	\$ 152,741
**TOTAL OPERATING EXPENSES	\$2,184,722

* Includes multi-year COVID Relief funding to be spent in FY20-21.

**Includes non-cash expense of \$171,383 depreciation.

In the fiscal year ending June 30, 2020, Cross Roads House received funding from the following municipalities and government sources:

Dover CDBG
 Portsmouth CDBG
 Rochester CDBG

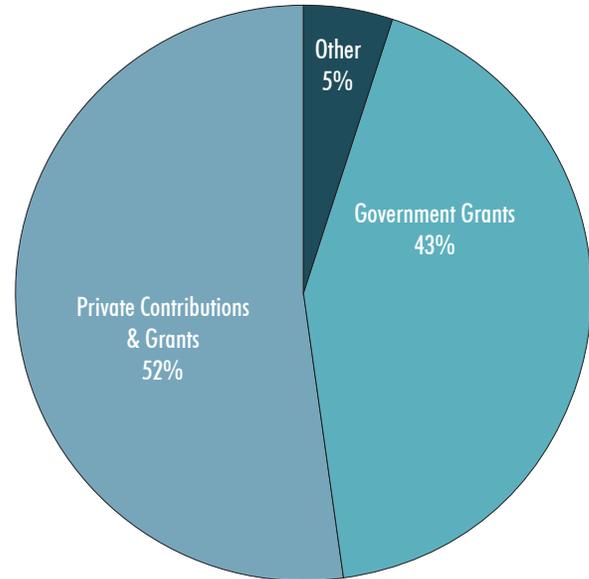
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 Newmarket
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 Wakefield
 York

Connections for Health - IDN 6
 Emergency Food and Shelter Program
 HUD, Continuum of Care - Permanent Supportive Housing
 NH Department of Health and Human Services - Decompression Services for Homeless Shelters
 NH Housing and Finance Authority
 NH State Grant In Aid
 Payrol Protection Program
 USDA

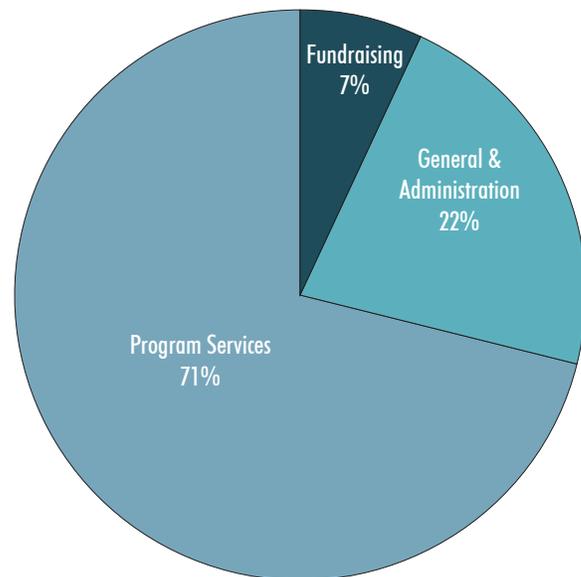
FISCAL YEAR

JULY 1, 2019 - JUNE 30, 2020

REVENUE



EXPENSE



United Way
 of Massachusetts Bay
 and Merrimack Valley



CROSS
ROADS
HOUSE

Cross Roads House, Inc.
600 Lafayette Road
Portsmouth, NH 03801-5435

Help break the cycle of homelessness



Make a donation

Every year we must raise more than \$1 million from private sources.

Volunteer

Email volunteer@crossroadhouse.org for more information about our volunteer opportunities.

Provide items from our wish list

View our wish list at www.crossroadhouse.org/donations/wish-list

Phone: 603.436.2218 • Fax: 603.430.9217 • Email: info@crossroadhouse.org • www.crossroadhouse.org
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