



# CROSS ROADS HOUSE

*New Directions for the Homeless*

## *2018 Annual Report*

*(July 2017-June 2018)*







*Partners Offering  
On-Site Services*

Alcoholics and Narcotics Anonymous

COAST Transportation

Families First Health & Support Center  
& Healthcare for the Homeless

Supportive Services for  
Veteran Families (Harbor Homes)

Joan G. Lovering Health Center

New Hampshire Legal Assistance

Rockingham Community Action Asset  
Development

Seacoast area attorneys

Seacoast Area Teachers of  
Yoga in Action (SATYA)

Seacoast Mental Health Center

University of New Hampshire Cooperative  
Extension Nutrition Connections, and  
Department of Social Work & Family Studies

Veterans, Inc.

VA Outreach

Wells Fargo (Ready to Work Program)

*Mission Statement*

*At Cross Roads House:*

*We protect men, women and children of the Greater  
Seacoast area experiencing homelessness from exposure  
and hunger.*

*We provide secure, transitional shelter for those seeking to  
break the cycle of homelessness.*

*We support individuals and families by providing them  
with the opportunity to move with dignity and purpose to  
stable and decent housing.*

Dear Friends,

Each year we compile this annual report to provide a summary of our accomplishments and challenges, and offer our supporters and partner agencies a glimpse into our world. This report also provides an opportunity to publicly thank and acknowledge the tremendous generosity of our donors. We continue to rely on private contributions to fund two thirds of our entire shelter operations, so we cannot overstate the importance of our donors' support.

Last year brought some exciting changes for our organization. The most significant was the purchase of a property, located near our shelter, which we are using to provide affordable permanent housing for people who have experienced homelessness. More details about the property and its use can be found on page 7. The decision to acquire this property stemmed in part from the fact that an extreme shortage of affordable housing continues to be one of the biggest obstacles we face as we work to help people move from homelessness to permanent housing.

In our region, we have a 1% vacancy rate for rental properties. Compounding the problem is a housing wage gap. In New Hampshire, to afford a Fair Market Rate two-bedroom apartment with utilities—without paying more than 30% of your income on housing - a person would need to earn \$22.32/hour. In Rockingham



*Suzanne Bresette, CRH Board President and Martha Stone, CRH Executive Director*

County, that amount skyrockets to \$27.73/hour. The average renter wage in New Hampshire is \$15.13, and minimum wage remains at \$7.75. Despite the fact that many of the people we serve are working, housing is still out of reach without subsidies, and the waiting list for those remains very long. The solution to homelessness is homes, and there are simply not enough of them that are affordable.

Although our residents are facing these challenges, we had some impressive outcomes last year. We increased our capacity during the bitter winter of 2018 to meet the tremendous demands of people seeking a warm place to come inside. On page 4 you'll see that we were able to help the majority of

our residents transition from homelessness to permanent housing. In addition, the eviction prevention efforts put forth by our Housing Stability Case Managers are working, as is evident in our very low recidivism rates (see page 5).

Funding our work remains an ongoing challenge. Our board of directors is thinking strategically about how we can move towards a funding model that is sustainable. Like any business, we have increasing expenses, even when our programs and services remain the same. While we receive a variety of municipal, state, and federal grants (see page 15), the majority of our funding comes from individual donors and private grants. You'll find a listing of the donors who generously supported our work last year on pages 8-14.

We would like to extend our deepest gratitude to all who support our work through financial donations, volunteer hours, partner agency services, and in-kind donations throughout the year. It truly takes a village to do our work and we are so very fortunate to have this generous, talented, and remarkable community helping us break the cycle of homelessness.

Suzanne Bresette, Board President

Martha Stone, Executive Director

### *Board of Directors*

*July 1, 2017-June 30, 2018*

*Suzanne Bresette, President  
Ben St. Jean, Vice President  
Joe St. Martin, Treasurer  
Vanda Moore, Secretary*

*Michael Adams  
Richard Ade  
Tim Allison  
Jude Blake  
Bob Brown  
Eric Campbell  
Denis Cloutier  
Ken Cohen  
Denis Dillon  
Kathryn Drew  
Richard Hayden  
Rev. Vivan Martindale  
Lex Scourby  
Chuck Silva  
Mary Lee Worboys*

### *Senior Staff*

*Martha Stone  
Executive Director*

*Sandra Beaudry  
Program Director*

*Susan Duchesney  
Finance Director*

### *Contact Us*

**Cross Roads House  
600 Lafayette Road  
Portsmouth, NH 03801**

**Phone 603.436.2218  
Fax 603.430.9217**

**info@crossroadshouse.org  
www.crossroadshouse.org**

✦ In the Fiscal Year ending June 30, 2018:



Cross Roads House provided 38,167 bed nights of shelter to 527 people.

Our emergency shelter for single adults was **beyond our normal capacity 84%** of the year.



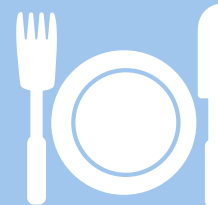
The average length of stay for all residents was **72 days**.

Of residents who stayed at the shelter 90 days or more, 90% of all residents in all programs, including 100% of families, moved to permanent housing.

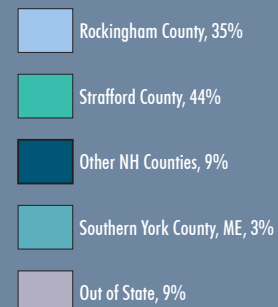
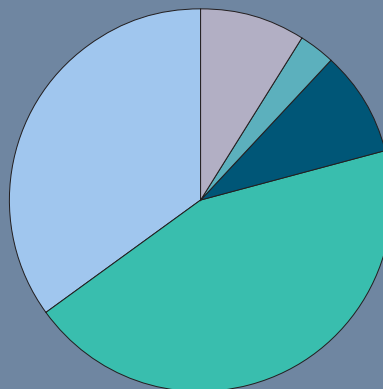


Cross Roads House provided shelter and supportive services to **31 families with 58 children**.

Volunteers prepared and served more than **23,000 dinner meals**.



Cross Roads House assisted individuals and families from:



### *"I don't know where I'd be if I didn't come to Cross Roads House..."*

Jessica first came to Cross Roads House four years ago. "The first time I was confronted with being homeless and having to go to a shelter, it was scary. I didn't know what to expect. Once I got here I realized it's not that bad."

Unfortunately, Jessica was still actively using drugs, and hiding it from everyone. "The first time I was here wasn't a good time for me. I was actively using. I just got to a point where I didn't care anymore. Using drugs had a lot to do with that."

Jessica left the shelter to move to Ohio. She stopped using drugs, but things were still challenging. She decided to return to New Hampshire to be closer to her family. Jessica got an apartment and was living independently, but then she relapsed. "I overdosed and I went to rehab for 28 days."

When she completed rehab, she thought things were better. She was sober and she got married. For a while things seemed fine.

"I did not know I had married an abusive man and when I finally found my way out, I had nowhere to go. Thankfully, I came here."

Jessica returned to Cross Roads House, determined to turn her life around for her and her children. She started working with a case manager on housing applications, finding work, and connecting with community resources. "When you first get here, the paperwork is overwhelming. There are some housing applications that are like



*Jessica and her family on the front porch of their new home.*

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*Last year, Post Shelter Case Management services were provided to 48 households and 116 individuals; all but one individual remained housed at the end of the fiscal year.*

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books. They're so thick. It's relieving to have a case manager. When everything is so stressful, you have somebody there to help you. The case managers know so many different ways to go about things. The resources that they have are ridiculous. There were things I didn't know about and my case manager pointed me in the right direction."

While at the shelter, Jessica was working. Her children were attending school, and on breaks, Cross Roads House helped them to

enroll in camp or other activities.

"You guys are always keeping the kids busy so they're not just sitting here bored. Even when we have family meetings the kids are always doing stuff with volunteers. It gave me time to do what I needed to do."

After nine months of hard work, Jessica received word that an apartment was available, and that she would be moving out of the shelter. "I'm excited to be back in our own place, but looking at all the responsibilities that come with

your own place - balancing everything with work, and the kids, and everyday life - is nerve-wracking. The thing that makes me excited the most is being able to cook a real dinner in an oven. That's my number one thing. I love to cook, so that's the most exciting thing for me."

To help with the transition, Jessica works with one of our Housing Stability Case Managers (HSCM). The HSCM provides case management assistance to residents moving out of the shelter and into permanent housing. She works with individuals and families in their new homes, helping them to manage a budget, stay connected to community resources set up at the shelter, identify and connect with additional resources, and can serve as a resource for the landlord, should the need arise.

Jessica is thrilled to be living with her children in their new apartment. "I don't know where I'd be if I didn't come to Cross Roads, but it would not have been good at all. Now I'm clean and sober almost two years. It feels good to say that."

Jessica is grateful for all the help she received from Cross Roads House and is looking forward to the future. "The most rewarding thing is the feeling of getting your independence back."



### *Providing Comprehensive Solutions To Ending Homelessness*

Cross Roads House provides programs and services that address the root causes of homelessness and offers the support necessary for future success. We provide the basics - a warm bed, three meals a day, direct care staff available 24/7/365, access to phone, internet, and laundry - and our case managers provide intensive mentoring, connecting residents with community based programs and services. In addition, classes are available to all residents with instruction in several topics that are crucial to finding and keeping a job and a home.

#### *Shelter Case Management*

Case management is at the heart of the work we do at Cross Roads House. Members of the Cross Roads House Social Work Team, made up of a clinical Program Director, a master's level social worker, shelter and post-shelter case managers, a permanent supportive housing case manager, and University of New Hampshire graduate and undergraduate social work interns, provide case management to all residents.

Case managers assist residents by working with them to create an individualized plan to help move from homelessness to a stable home. Case Managers work closely with the shelter's direct service staff and other service providers to help residents get back on their feet, connect with community resources, gain critical life skills, and ultimately move to safe, decent, and permanent housing in the most timely and successful way possible.

#### *Housing Stability Case Management*

Housing Stability Case Managers (HSCM) work closely with residents as they prepare to leave the shelter and after moving into permanent housing. The HSCM helps these new tenants manage a budget, maintain or establish connections to community supports beyond the shelter, maintain their housing, and serves as a resource for the landlord, lessening the likelihood of a return to homelessness.

#### *Permanent Supportive Housing*

In 2016, Cross Roads House implemented a Permanent Supportive Housing program. This innovative HUD funded program serves chronically homeless individuals following the Housing First model, an approach that prioritizes providing people experiencing homelessness with permanent housing as quickly as possible, and then providing voluntary supportive services as needed.

*All of these efforts combined help to shorten resident lengths of stay, increase success in permanent housing, and decrease the likelihood of recurring instances of homelessness for the people we serve.*



*CRH Case Management Intern Karen works with a child at the shelter.*



*Former resident Alan, ready to move to his new apartment with a donated "Welcome Home Kit" full of new home necessities.*



*Former resident Ashley with keys to her new apartment. Ashley continues to work with a CRH Housing Stability Case Manager in her new home.*

### Affordable Permanent Housing

Access to affordable housing is critical to our efforts to end homelessness. In the spring of 2018, Cross Roads House purchased a property in Portsmouth that includes twelve units of single room occupancy space with shared common areas, along with a caretaker's apartment. The purpose is to provide permanent, affordable housing for individuals who have experienced homelessness. The property, which was formerly used as a group home, needed minimal renovations, and with the help of multiple teams of volunteers who helped us paint and clean, we were ready to sign our first leases on July 1, 2018. By the end of the calendar year, all units had been leased.

Located very close to our shelter facility, the property is convenient for former Cross Roads House residents who are employed in the area, because they can continue to drive, walk, or utilize public transportation to get to work. Additionally any medical, dental, mental health, and/or substance use disorder treatment that was set up while staying at the shelter can be continued locally. Also convenient for our post shelter (housing stability) case managers, is the ability to stop by and see multiple clients in a single location.

Portsmouth Housing Authority collaborated with Cross Roads House and



*Our new property on Greenleaf Ave. in Portsmouth can house up to 12 individuals in single occupancy rooms.*

approved the use of their Housing Choice Vouchers (Section 8) for single room occupancy for this property. Six individuals who obtained a voucher from the housing authority to help pay their rent were among the first tenants in the building.

While this was a significant undertaking for Cross Roads House, we are pleased with the early success of the building and are grateful to have this property as a housing resource for the people we serve.

## Volunteers

*Every night, our dedicated volunteers prepare and serve dinner to the individuals and families staying at Cross Roads House.*



*Volunteers provide a wide variety of services including preparing and serving our breakfast and dinner meals for residents.*

Cross Roads House is so fortunate to have a committed group of more than 400 volunteers who generously share their time and talents to better the lives of our residents.

While most of our volunteer opportunities involve preparing and serving dinner and breakfast for our residents, many volunteers assist in a variety of other ways, including providing child care, chiropractic adjustments, gardening at the shelter, landscaping, legal consultations, hair cuts, chair massage, tax preparation, picking up donations, and much more.

The residents and staff of Cross Roads House are very grateful for the steadfast dedication of all of our volunteers.

### THANK YOU!!

If you are interested in becoming a volunteer at Cross Roads House, please attend one of our monthly Volunteer Orientation sessions. Dates are listed on our website at [www. crossroadshouse.org/volunteer](http://www.crossroadshouse.org/volunteer).



# Leadership Giving Society

Members of the Leadership Giving Society are committed to making Cross Roads House one of their philanthropic priorities by contributing \$1,000.00 or more during our fiscal year. As members, they provide vital financial stability and critical operating revenue that enables us to provide shelter and services to our residents.

The individuals and organizations listed below provided the foundation of support essential to our mission between July 1, 2017 and June 30, 2018.



Pictured left to right are Leadership Society Member Carol Hayden, Board Member and Leadership Society Member, Chick Hayden, and their daughter, Kim Hayden.

## \$20,000 and Up

Anonymous (2)  
Michael & Julie Bean  
Demeters Steakhouse  
Give With Liberty  
Thomas Haas Fund of the NH Charitable Foundation  
NH Charitable Foundation Piscataqua Region Community Fund  
Lex Scourby  
Seacoast Half Marathon  
Jeannine & Scott Zeller

## \$10,000-\$19,999

Anonymous (4)  
Bean Group  
Geoffrey Clark & Martha Fuller Clark  
Alex Choquette  
Gregory & Sandra DeSisto  
Steven & Karen Goddard  
Granite State Development Corp.  
iHeartMEDIA New Hampshire/WHEB  
Ocean Properties Ltd.  
The Provident Bank  
Seacoast Fundraising, LLC  
Michael Simchik  
Joe & Susan St. Martin  
The TJX Foundation, Inc.  
United Way of Massachusetts Bay & Merrimack Valley  
David & Margaret Witham  
Womanaid of Greater Portsmouth

## \$5,000-\$9,999

Anonymous (3)

Albany International Corp.  
Jeffrey & Margaret Balboni  
Bank of America Charitable Foundation, Inc.  
Barbara Carpenter Charitable Fund  
The Bleczynski Family  
Bob & Gail Brown  
C & J Trailways  
Construction Services of NH  
Kevin Davis  
Kathryn & Mitch Drew  
Exeter Hospital, Inc.  
Jay Gould  
The Guyton Group  
The Hampton Town Democratic Committee  
Celebration of Bev Hollingworth's Years of Public Service  
Little Harbour Charitable Foundation  
Pamela & Peter Logan  
Long Term Care Partners LLC  
Ed & Fran Mallon  
Monica McCarthy  
Patricia C. & Kennett R. Kendall, Jr. Fund of the New Hampshire Charitable Foundation  
People's United Community Foundation  
Seascope Capital Management  
Solomon Family Giving Fund  
Kevin & Lyn Swenson  
Tuscan Brands, LLC  
Jon & Tina Wendell  
TJ & Jae Whitelaw  
Mary Lee Worboys

## \$2,500-\$4,999

Anonymous (3)

Richard & Lisa Ade  
Amy Dutton Home  
Terry Anderton  
Bangor Savings Bank  
Bank of New Hampshire Charitable Fund  
Bob & Cyndi Bear  
Chris Bellmare  
Jude Blake  
Joan Boyd  
Suzanne Bresette & Donald Gould  
Dennis & Susan Burke  
William & Cynthia Burke  
Steven Craig  
John Driscoll  
Richard Dumler & Mary Reid  
Pauline Elkin  
The Fuller Foundation, Inc.  
Mark & Deborah Harrington  
Chick & Carol Hayden  
Homer Foundation  
Impax Asset Management Charitable Fund  
Joseph G. & Jean E. Sawtelle Fund of the NH Charitable Foundation  
Kennebunk Savings Bank  
David & Mary Jean Labbe  
Liberty Mutual Insurance  
Lisa MacFarlane  
David & Patricia Mansfield  
Kevin & Janet McCann  
Kelly & Nicolas McCarthy  
Daniel & Pamela Morrison  
Newman's Own Foundation  
Optima Bank & Trust  
Patrick Dorow Productions, Inc.



People's United Bank  
Dennis Prue  
Reade Consulting  
Rokon International Inc.  
Charles J. Silva & Margaret Moran  
Martha & Eric Stone  
Zachary & Nancy Slater  
David & Billie Tooley  
Unitil Corporation  
Walmart Raymond Distribution Center #6030  
Mark & Anne Weidman  
Wells Fargo Foundation  
Winthrop Charitable Gift Fund

## *\$1,000-\$2,499*

Anonymous (9)  
Michael Adams & Robin Tufts  
Graham Alvord  
The American Gift Fund  
Arlmont Glass  
Atlantic Grill  
Baker Newman Noyes  
BANK W Holdings, LLC  
Karin & Steve Barndollar  
Battye Charitable Giving Fund  
Long Island Community Foundation, The  
Gleason Family Fund  
Clarke & Sandra Beaudry  
Patricia & James Betti  
Susan B. Breda  
Lisa & Ashley Brown  
Elizabeth & William Burr  
Harold & Sheila Cail  
Camden National Bank  
Eric & Heather Campbell  
John & Peggy Campbell  
Roger C. Carter, Jr.  
Cathartes Private Investments  
Eric & Jen Chinburg  
Jeff Church & Diane Ciacio  
Citizens Charitable Foundation  
Ken & Helen Cohen  
Gary & Jan Colby  
Helen G. Commisso  
Community Church of Durham UCC  
Congregational Church of Exeter UCC  
James J. Connell  
Conproco Corporation  
Jeffrey & Denise Croteau

Barbara Deuell & Peter Whitman  
Tracey & Michael Dickson  
Denis & Beth Dillon  
Ramona Dow & Jerry Dionne  
Amy Dutton & Brooks Murphy  
Kenneth H. Ernstoff & Katharine Moody  
Eversource Energy Foundation  
Michael & Jeanne Falzone  
Chris & Julie Fehrstrom  
Ron & Karyn Fisher  
John Forma  
Paul & Martha Forte  
Michael & April Frey  
Bob & Audrey Garcia  
Jonathan Gerkin  
Jim & Robin Giampa  
Morris Goodman & Pamela Diamantis  
Jeff Gordon & Donnajean Ahigian  
D. A. Hamel Family Charitable Trust  
Matt Healey  
John & Joan Henderson  
Patrick Hess  
David Hills & Catherine McLaughlin-Hills  
Anna Grace & Paul Holloway  
Skip & Cathy Homicz  
Anne S. Howells Charitable Fund of the NH  
Charitable Foundation  
HSL, LLC  
Bruce E. Hurley & Kimberly Weibrecht  
IBM Employee Services Center  
Adam & Noel Jodoin  
Andrew Jones  
Keane & MacDonald PC  
Kittery Trading Post  
Anne Lapointe  
Lucas Lawrence-Hurt & Molly Tetreault  
Susan S. Leblanc  
Liberty Mutual - Serve With Liberty  
Living Innovations  
Leslie Lowry  
Richard & Joan Lyons  
Martini Northern  
Michael McGill  
McLane Middleton - Portsmouth  
Kelsey & Logan McManus  
Francoise & Jochen Meissner  
Vanda & John Moore  
Jeffrey & Karen Mountjoy

Scott A. Muse  
David & Dianne Ness  
Network for Good  
New Castle Church Guild  
Newburyport Five Cents Savings Bank  
North Church of Portsmouth  
Northeast Credit Union  
Novartis Charitable Giving Campaign  
Neal & Darlene Ouellett  
Sharmila Patel  
Piscataqua Savings Bank  
Joseph Pontrello  
Portsmouth Regional Hospital  
David & Monica Poulin  
Gregory Pratt  
The Provident Community Foundation, Inc.  
Ted & Chris Ristaino  
JoAnn Rohde & Tony McManus  
Raphael & Keriann Roman  
Jon & Ellen Sachs  
Caryl J. Sawtelle  
Wilson & Debra Sawyer  
Jodi & Stuart Scharff  
Sean Tracey Associates  
Charlie & Kimberly Seefried  
Mike Sherman & Barbara Jenkins  
William Smucker & Barbara Shea-Smucker  
Sprague Energy  
Mark & Sally Stebbins  
Sun Life Financial  
John & Betsy Tabor  
Ned & Mimi Tate  
Les & Sharon Thagard  
Pamela & John Tucker  
Twin Chimneys, LLC  
Steven Tynan  
United Way of Rhode Island  
Peter & Lee Vandermark Charitable Fund  
Vigilant Capital Management, LLC  
Deborah & Ray Vorce  
VOYA  
Waste Management Service Center  
Sarah & Zachary Watt  
Wesley Gardner Charitable Fund of the NH  
Charitable Foundation  
CJ Wing  
Charles & Diane Withee  
James & Marsha Zavez  
Ed Zubrow

# Annual Fund Donors

**Thank you to all of our donors and supporters throughout the year.  
Cross Roads House could not provide shelter and services without your generosity.**

*The following is a list of individuals, businesses, foundations, religious and civic organizations who have generously contributed \$100.00 or more to Cross Roads House between July 1, 2017, and June 30, 2018.*

## \$500-\$999

Anonymous (4)  
ABC Physical Therapy  
George & Kathryn Allen  
David Anderson  
Louise & Jacques Aquillon  
Armstrong Asset Management  
Ballentine Partners Charitable Fund  
Cyrus Beer  
William Bell  
Siang Kiang Beswick  
Todd & Julie Black  
Pamela & Jack Blalock  
Joseph & Lucy Boyle  
Broad Swan, LLC  
Carole & Thomas Bunting  
Charles Samdperil Humanitarian  
Memorial Foundation  
Gyoo Sung Choi  
Sharon Churchill  
Richard Corzatt & Nancy Euchner  
Paul Cox  
Brian Dubin  
Cheryl & Richard Duford  
Mary Christine Dwyer  
Eastern Propane Gas, Inc.  
Favorite Foods Inc.  
Fidelity Charitable Gift Fund  
First Baptist Church of Hampton Falls  
Five Star Golf Cars & Utility Vehicles  
Katie & John Fontana  
Jay & Mary Pat Gibson  
Kevin Gorham  
Great Island Realty  
Jo Ann and David Hampson  
Family Charitable Fund of the  
NH Charitable Foundation  
Erika Hannah  
Christopher Harris  
Cameron Healy - 3 on 3  
Basketball Tournament  
Kim Hirsch  
Bob & Judy Hollister  
Houghton Mifflin Harcourt  
Carol & Randy Houle

Imhoff Consulting Project LLC  
Instant Technologies  
Julie Jackson  
Anne Jamieson  
Joseph Keefe  
Catherine Keenan  
James & Dawn Kesseli  
David & Mary Krempels  
Miranda Leblanc  
Timothy & Dominique MacDonald  
Linda MacNeil  
Dennis & Laura Malloy  
Thomas & Diane Manson  
Vivan & Esther Martindale  
James Martone  
Alexis & John Mason-Clymer  
Francesco Mauro  
William & Susan McCarthy  
Linda McGivern & Benjamin Thayer  
Middle Street Baptist Church  
Robert Mood  
David & Kathleen Rushford  
Murray Charitable Fund  
of the NH Charitable  
Foundation  
Sharon & Craig Musselman  
National Life Group  
Daniel Nattell  
Geoffrey Ness  
Northeast Creations, Inc.  
Joseph & Janet O'Loughlin  
Novartis Charitable Giving Campaign  
Parsons Electric Co., Inc.  
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Janet Prince & Peter Bergh  
Henry Quillen  
Jim Riker  
Sanford & Helaine Robert  
Rotary Club of Portsmouth  
QHT Inc.  
Jeff Scott  
Tom & Lisa Sherman  
Barbara & Edward Shiembob  
Lance Simpson  
Robert Snover & Darcy Davidson

Sorenson Charitable Fund  
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Robert & Susan Thoresen  
Beverley Tilley  
Unitarian Universalist Buddhist  
Fellowship  
Daniel & Karen Waintroob  
Watson Charitable Fund  
Christina & Keith Wilkinson  
WellSense Health Plan  
John & Tara Wright

## \$250-\$499

Anonymous (14)  
Abraham Burtman Charity Trust  
Christine Adamson  
AG Romney Giving Fund  
Timothy Allison  
Karen Andronaco  
Atkinson Congregational Church  
Anita Babel  
Patricia Bacon  
Beswick Engineering Co., Inc.  
Dale & Cynthia Bickford  
Jonathan Blakeslee  
Sharon & James Boes  
Judy & Eugene Boucher  
Rita Bowlby  
Joshua Bresette  
Robert Brown IV  
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Alix & Todd Campbell  
Ellen Christo  
Michael & Lisa Rakich Cicchetti  
Dr. Louis Clarizio  
Clarkson Davis, LLC  
Club Finz  
Benjamin Croons  
Kerry Cronin & Ken Truchan  
Stepanie Culver  
Timothy Cushing  
Christina & Kevin D'Allesandro

Janet & Wyatt Davis  
Dianne & James Dean  
DeStefano Associates  
Carlos & Colleen Dominguez  
Durham Unitarian Universalist  
Fellowship  
Stephen Eastman & Cristi Hollidge  
Edward Jones  
Seth Farmer  
Kristin Fellows  
First Unitarian Society of Exeter  
Jameson & Priscilla French  
Robert & Michele Gagnon  
Audrey Garcia  
Wes Gardner  
Granite United Way  
Greenland United Methodist Church  
John & Renee Hall  
Julie Hayes  
David Hickey & Margaret McEachern  
Hoefle, Phoenix & Gormley  
Eric & Rachel Hopkins  
Darcy Horgan  
Judy Jellinek  
Tyler Joosten  
Denis & Donna Kokernak  
Leonard Korn & Elyse Barry  
Ronald & Lois Laurence  
Donna Leitz  
Mel & Jean Low  
Kathryn Lynch & Robert Andelman  
Keith & Linda Mahler  
Suzanne Mallett  
Diana & Mark McNabb  
Scott Marion & Debra Holloway  
Alison Maxwell  
Debora Mayer  
Gregory & Elise McCormick  
Catherine McDewitt  
Sarah McEvoy  
Steve Metcalf  
James & Debbie Moffett  
New Castle Congregational Church  
New Hampshire Center for  
Nonprofits



Thomas & Denise Nies  
 Andrea Panasci  
 Jessica & Kevin Parker  
 Planet Aid  
 Linda Plumer  
 Tana Ream  
 Joe & Sue Reny  
 Nancy Riley  
 Ron & Jane Rioux  
 William & Christina Rodgers  
 Rye Congregational Church  
 Tara Schoff  
 Bill & Linda Schuler  
 Seacoast Running Project, LLC  
 Seacoast Sports Club  
 Christine & Marc Sedam  
 Deirdre Segerson  
 Deborah Seward  
 Paul & Kathy Silvio  
 Tom & Kristine Slater  
 Kenneth & Ellen Spengler  
 Kathleen & Louis Spoto  
 St. Michael Parish  
 St. Thomas Aquinas High School  
 Jenni Stevens  
 Stacey Susi  
 Alison & Van Sweatt  
 Barbara Sweet  
 Scott & Jeanine Sylvester  
 Jamie & Charisse Thompson  
 Margaret Tilton & Robert Leatherbee  
 United Way of Greater Portland  
 Michael Urbano  
 Jeff Volk  
 Benjamin & Sandra Wagner  
 Benjamin & Michelle Wheeler  
 David & Belinda White  
 Dr. Gary & Michelle Wright  
 YourCause, LLC  
 Heidi Zeras  
 Jodi Zielfelder  
 George & Ourania Zogopoulos

## \$100-\$249

Anonymous (28)  
 Patrick Adams  
 Mark Adamy & Holly Lowe-  
 Adamy  
 Gillian Aguilar  
 Sue Allen  
 Thomas & Pamela Allen  
 Susan Althof

Sheila Andrews  
 Aaron & Sylvia Baggish  
 Richard & Neely Barnhardt  
 The Thomas R. and Patricia C.  
 Barstow Fund  
 Walter & Carolyn Beaulieu  
 The Benevity Community Impact  
 Fund  
 Chris & Meg Bentley  
 James & Nancy Bergeron  
 Skip & Donna Berry  
 Kenneth & Lynda Bettcher  
 BG's Boat House  
 Better Homes & Gardens The  
 Masiello Group  
 Michael Blais  
 Gary Blake  
 Brian Boes  
 Ellen Bolton  
 Nancy & David Borden  
 John & Nina Bottomley  
 Joseph Boyle  
 Peter Braddock  
 Jeffrey Brann  
 Drew & Joan Breen  
 Nancy & Joe Breen  
 Camie Britton  
 The Bunnell Family Charitable Fund  
 Patricia Cabrera  
 Atinuke Cahill  
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Barbara Wrobel  
Yankee Equipment  
Darren Young

## Tribute Gifts

### Tributes in honor of:

*Van Ballantyne*  
Reddy Family Chiropractic

*Briana Carrigg*  
Kate Dumas

*Brooke Dube*  
Portsmouth Regional Hospital

*Kathryn G. Drew*  
Helen G. Commisso

*Buddy Hackett*  
Stacey Susi

*Richard Hayden*  
Charles & Emily Cilley

*In Celebration of Bev*  
*Hollingworth's Years of Public*  
*Service*

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Wes Gardner  
Linda Tatarczuch  
Patricia Meyers  
Sheila Nudd  
Joseph & Catherine Nadeau  
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*Linda Kirk*  
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Keller Williams

*George Kachadorian*  
Justin Lamkin

*Eric Langa*  
Michelle Langa

*Stu Levenson*  
Amy Levenson

*Alice K. Mansfield*  
Douglas Mansfield  
Edith Grady

*Jessee McCormack*  
Kate Dumas

*Wes Pike*  
Joanne Fitzgerald

*Kristen Statires*  
Krisy Sims

*Ed Theobald*  
Donna and Ed Theobald

*Leon Williams*  
Alexis & John Mason-Clymer



## Cross Roads House Legacy Society

*Through a provision in their will, trust, or other charitable vehicle, members of the Cross Roads House Legacy Society make a commitment to our mission to assist the homeless in our community with shelter, food, supportive services, and the life skills needed to transition into stable and independent housing.*

Kathryn Drew was first introduced to Cross Roads House at a tree lighting ceremony in 1999. "That night I went from a holiday celebration downtown to the Cross Roads House tree lighting. After the tree lighting a few of us toured the old family building. This was prior to the renovations, and two families were in one unit separated by a sheet. The littlest of the young children was preparing for the school Christmas pageant. He wanted to play his trumpet for us, and did so with the greatest amount of honor and poise. I was hooked, and forever impacted by that snowy holiday night."



Kathryn joined the Cross Roads House Board of Directors shortly thereafter, and has been a strong supporter of the agency's growth. "I'm proud to serve alongside everyone who supports our homeless community and the tremendous generosity of this community. Cross Roads house is not just providing the basics, we are providing case management and giving people tools that will help them move from homelessness to a home of their own."

Kathryn and her husband Mitch are both long time members of Cross Roads House Leadership Giving Society, and the Cross Roads House Legacy Society. "We joined the Legacy Society to ensure that Cross Roads House can continue to provide comprehensive services for homeless families and individuals in the Greater Seacoast area well into the future."

"Every year when it starts to get colder, I think of the first night I toured Cross Roads House. It truly touched me. We are proud to help support the mission of Cross Roads House, and encourage others to do the same."

*For more information about the Cross Roads House Legacy Society, contact Martha Stone at 603.436.2218 or [Martha@crossroadshouse.org](mailto:Martha@crossroadshouse.org)*

## *Cross Roads House Legacy Society Members*

Anonymous (2)  
Jude Blake  
Anthony Coddington  
Denis Dillon  
Mitchell & Kathryn Drew  
Ken Ernstoff & Katie Moody  
Wes Gardner  
Beverly Giblin  
Joe & Dodi Guyton  
Nancy Jackson  
Judy Marsh  
Peg Millar  
Mary & Ted Robbins  
Caryl Sawtelle  
Lex Scourby  
Deborah Shelton  
Martha Stone  
Dave Van Patten  
Mary Lee Worboys

## Tribute Gifts

### Tributes in memory of:

Patricia Balicki  
Joanne Fitzgerald

Margaret Bodio  
Camie Britton  
Joanne Babbitt  
John & Alice Mitchell  
Patricia & Joseph Kenney  
Callie Divico

Francis & M. Stanton  
Jennifer Cummings  
Rosemary Mantegani

Abiola and Olukemi Cahill  
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Cheryl Rotondo & Mark Trafton

Francis Murphy  
Judith Harvey

George Tilton  
Paul & Anita Lindstrom  
Linn & Nina Opderbecke

*Every effort has been made to recognize our many financial supporters in the appropriate categories. Please notify us if an omission or error has been made and accept our sincere apologies.*



# 16th Annual BENEFIT BY THE SEA at Wentworth by the Sea

Thank you to all the sponsors and donors who supported our annual gala. Their generosity provides critical operating revenue and makes it possible for us to fulfill our mission to help our residents move with dignity and purpose to stable and decent housing.

## BENEFACTOR

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KEVIN & LYN SWENSON

## IN-KIND

## 2018 SPONSORS



SAVE THE DATE FOR OUR 17TH ANNUAL BENEFIT BY THE SEA, SATURDAY, MAY 4, 2019



Last year Cross Roads House received funding from multiple sources, the largest of which (64%) continued to be from private contributions and grants. These consist of donations from individuals and businesses, the United Way, and competitive private grants that we were awarded. The remaining support was provided by federal, state and local municipal funds. Generous and consistent support from private sources remains vitally important and helps to sustain our programs and services.

## AUDITED FINANCIAL RESULTS

*Fiscal Year End June 30, 2018*

### REVENUES

Private Contributions & Grants	\$1,055,585
Government Grants	\$ 535,348
Other Revenue	\$ 59,788

**TOTAL OPERATING REVENUES** \$1,650,721

### EXPENSES

Program Services	\$1,336,883
General & Administration	\$ 297,840
Fundraising	\$ 106,072

**\*TOTAL OPERATING EXPENSES** \$1,740,795

\*Includes non-cash expense of \$155,727 depreciation.

In addition to donations from private sources (listed in the donor section of this report), Cross Roads House also received funding from the following municipalities and government sources last year:

Dover CDBG  
Durham  
Exeter  
Greenland  
Hampton  
Kittery  
Portsmouth  
Portsmouth CDBG  
Rochester CDBG  
Rye  
Seabrook  
Stratham  
Wakefield  
York

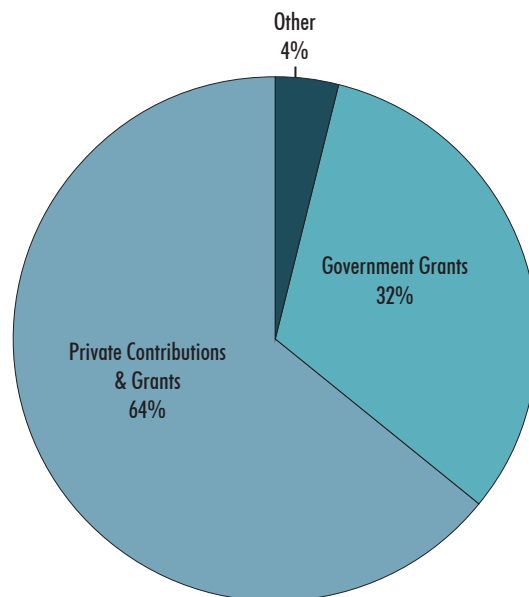
Emergency Food and Shelter Program  
HUD, Continuum of Care  
New Hampshire State Grant In Aid  
USDA



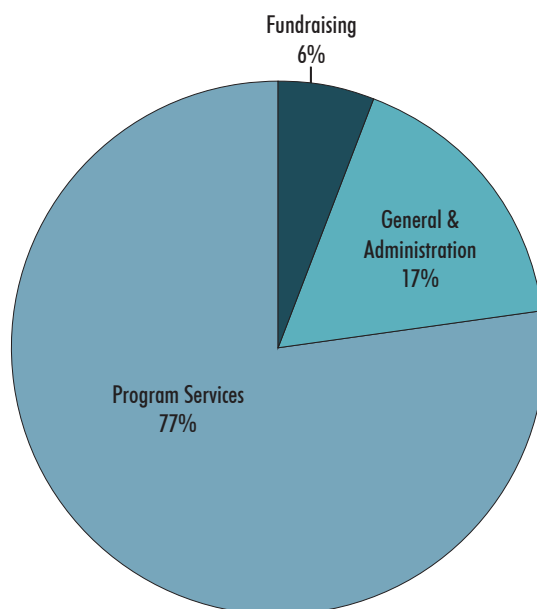
## FISCAL YEAR

*JULY 1, 2017 - JUNE 30, 2018*

### REVENUE



### EXPENSE





CROSS  
ROADS  
HOUSE

Cross Roads House, Inc.  
600 Lafayette Road  
Portsmouth, NH 03801-5435

Non-Profit  
Organization  
U.S. Postage Paid  
Permit No. 161  
Portsmouth, NH 03801

*Help break the cycle of homelessness*



*Make a donation*

Two thirds of our funding comes from private donations.

*Volunteer*

Attend one of our monthly orientation sessions.

*Provide items from our wish list*

Wish list items in greatest demand include:

- ❖ Gift cards to gas stations and Walmart
- ❖ New or gently used twin size sheets, blankets, pillow cases, and bath towels
- ❖ See our full wish list on our website, [www.crossroadshouse.org](http://www.crossroadshouse.org)